Curriculum Vitae

Personal Details

Name	**Govinda Sadhu, PMP**
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Languages	English (Spoken and written, fluent) German (Spoken fluent, basic written)

Profile

- Over 25 years of IT experience, of which 15 years in Project/Programme Management, over 6 in line-management and 4 in client relationship management
- Several years of experience as a management consultant, focusing on strategy development, defining and structuring IT Programs, initiating and managing large IT Projects/Programs for successful delivery and supporting senior IT managers and coaching middle managers with broad knowledge and experience base
- Consulting level experience in the area of offshoring IT projects, operations and services, hands-on experience on both client- and provider-sides
- Over 10 years of experience as an entrepreneur, managing Sadhu Informatics Services GmbH based in Basel providing IT consultancy services to companies in and around Basel
- Over 20 years of Pharma experience in Infrastructure IT, Sales & Marketing, Supply-Chain and R&D at different levels. Experience in managing validated systems and GxP relevant Processes. Knowledge of SOX compliance. Participated in various project/operations audits
- SAP R/3 knowhow (up to and including 4.6C) with specific knowledge in Basis module, ABAP and good understanding of MM, PP, FI, CO and SD Modules. Sound knowledge of infrastructure architecture, BBP and Master Data Management in the context of SAP. Working knowledge in ALE/EDI
- 10-year Background in IBM Mainframe business systems and custom web applications in J2EE/.NET
- Master's degree in Industrial Management & Engineering and Bachelors in Mechanical Engineering
- Strong analytical thinking, focus on productivity, quick learning and highly creative

Major accomplishments

- Head of PMO and External Project Manager for **DC Transition** Project for Clariant AG in Muttenz. DC Transition Project is one of the client's largest projects in the past ten years, resulting in transition of their IT Services from current open book to fully managed service model, from T-Systems to HCL and from DC's in Langenthal Switzerland to DC's in Frankfurt, Germany. The transition was completed in a record time with no unplanned downtimes or business disruption. (2016 – 2017)

- Worked with a team of senior IT managers developing the **Software Asset Management (SAM)** strategy and implementation approach. Defined and structured the SAM program including business case for SAM implementation and supported evaluation and selection of SAM tool and sourcing approach (in-house management or SAM as a managed service). Delivered the project successfully with own (Sadhu Informatics Services) team. The project won SAMS award in Feb 2016. Setup SAM for Novartis as a Managed Service from SoftwareONE. (2014-2016).

- Coordinated between IT and Sourcing Novartis **Enterprise Agreement renewal with Microsoft** that covers 2015-2020. The initiative involved combining current entitlements, computing consumption, future demand based on IT strategies and creating a negotiation strategy. Worked closely and coordinated project progress with senior IT Managers. The new Microsoft Enterprise Agreement was recognized as success by the company's senior IT management. (2015)

- **Authored and published a book** titled "The IT Middle Manager 360", covering full lifecycle of an IT manager in an enterprise, the IT environment, different animals and situations one can expect to meet as an IT manager, knowledge management and specific areas such as project management, business continuity management and offshored delivery models, among others. (2014)

- Supported development of the **ERP Convergence Strategy** for Unilever. (2014)

- Supported (PMO) delivery of **SIRIUS program**, from preparation of business case to successful delivery. The program involved setting up Vblock for Novartis GDC Basel and Virtualization service including operations organization (VCC). Defined Infrastructure Transformation Roadmap, with an objective to transform over 8'000 servers from current technologies to Novartis internal Cloud based on Vblock. Supported the development of the Operating Model for IT Infrastructure Services. (2013-2014)

- Managed **SAP Command Center (SCC)** setup and transition Project. SCC is the application centric infrastructure operations organization for SAP in Basel, as a follow up to the Novartis SAP ARMM Program. (2013)

- Supported Program Manager for Novartis **DIAMOND Program** (key features: Migration of Datacentre from St. Johann Klybeck with DR site in Stein including over 2'000 applications, to ~80M CHF budget, 100 person-team over 36 months, partly off-shored and partly near-shored teams) as a management consultant at Novartis. Main contribution was to support progress reporting, coordination among Program

leadership team, conducting SC meetings and coordination of follow-up activities, problem solving and owning special initiatives (e.g. DC remediation taskforce) when needed. The program was completed successfully in 2013.

- Supported Program Manager and the Leadership team of Novartis **SAP ARMM Program** (key features: Migration of Datacentre from St. Johann Klybeck with DR site in Stein focusing on 46 SAP landscapes, ~50M CHF budget, 200 person-years effort over 24 months, partly off-shored and partly near-shored teams) as a management consultant at Novartis. Main contribution is in creating program structure and business case, strategy development, sourcing activities such as RFI/RFP preparation, defining and establishing the delivery processes (e.g. KPI definition, progress tracking, change management, communication and vendor management on behalf of customer), supporting team ramp-up and reporting to senior management (CIO level). The program involved re-architecting and migration about 46 SAP landscapes (over 120 systems) from the legacy data centres to new state-of-the-art data centres with a new disaster recovery strategy. The program was completed successfully in August 2012. (2010-2012)

- Successfully implemented **PSS Atlas LCC** for Novartis International AG. Atlas is a Legal case and hold memo management system. The project was delivered on time within budget and employed ICE methodology extensively. (2010)

- Supported **Electronic Data Management** (EDM) Program Management in creating a business case for Novartis IT Board. The EDM program consists of Records Management, Implementation of Legal Case Management System and Change Management. (2010)

- Developed the **Business Continuity** framework and the response plan (Business Continuity Plan) in line with BS25999 standard and BCI Guidelines for Novartis Global IT Infrastructure Services (GIS). Post completion of the BCM project, worked as the Global Pandemic Coordinator and Business Continuity Manager for GIS though 2009, keeping the plans up-to-date, coordinating between GIS sites and reporting for Headquarters in Basel. BCI Certified. (2009-2010)

- As part of the Client Vision Program support, lead the sourcing process for outsourcing/off-shoring **Application Readiness and Rightsizing** (ARR) work-stream. The Application Compatibility Factory was established at vendor location in India. Created integrated project plan for the client vision, including Client build, SCCM, ARR and other related projects. (2008-2009)

- Setup own consulting business (**Sadhu Informatics Services**) based in Basel, Switzerland, providing consulting services in off-shoring, project/program management, business continuity management and senior management support. (2008)

- As the **Account Manager** based in Basel for Novartis Employed by Wipro Technologies (India), grew the Novartis account from USD 0.2 to USD 9 Million run-rate and a healthy pipeline of additional USD 20 Million within two years between 2006 and 2008. Key responsibilities included relationship management, building project/service pipeline, program management (doubling as a delivery manager). (2006-2008)

- Lead Sales & Marketing stream of the **Off-shoring initiative** of Roche Pharma Global Informatics, representing Sales and Marketing Information Management Function. Also delivered the portal pilots off-shore, in order to demonstrate the viability of off-shoring. (2005)

- **Global Team Head**, Business Development and Services within Web Management Services, Roche, Basel. My team is responsible for providing end-to-end web services (internet, intranet and collaboration) to all business areas across Pharma (Marketing, Life-cycle teams, affiliates and various other functions including Informatics). Personally responsible for the Web Project portfolio as well as the internet website/portal portfolio. (2004-2005)

- Delivered a **B2B Portal** for a major Pharma affiliate in Europe. The portal incorporated real-time order and payment processes, in addition to providing various on-line reports from stock availability to payment status. The sales covered thru the portal were about 200 Million CHF. (2004)

- Conceived and implemented a **service oriented IT capability** for internet sales and marketing for Roche Pharmaceuticals. Lead the programme ("**Portal Factory**" that covered all internal "customers" (affiliates, Lifecycle teams etc.) for European countries and Strategic Marketing in Basel. The TCO of the programme was about CHF 6 Million and projected hard cost savings exceeded 10 Million over 3 years. The setup was a successful PEC (Pharma Executive Committee) Project. (2003-2004)

- Built and managed a global **Technical Development team** for SAP R/3 for Roche Pharmaceuticals. During this period, Roche's Pharma SAP R/3 implementation programme was entering a support mode. Consolidated all ABAP programmers into one global team and established processes for change management, project management and resource planning. Major projects were release upgrades from 3.1h to 4.6b and 4.6b to 4.6c, Business-to-Business procurement and roll-out of SD module to European affiliates. Supported Genisys (Master Data Management system for SAP R/3 using ALE/EDI technologies. (1999-2002)

- Managed **Y2K project** to make IBM mainframe at Roche Basel and all the business applications hosted on it year 2000 compliant. Supported SAP R/3 Implementation thru participation in as-is analysis and process documentation. (1997-1999)

Education

Master of Technology (M.Tech) 1985 - 1987, in Industrial Management and Engineering from Indian Institute of Technology, Kanpur, India.

Major Subjects: Operations Research, Accounting, Probability and Statistics, Marketing, Forecasting, Scheduling, Production Planning and Inventory Control, Management Information Systems, Fundamentals of Database Design and Programming Languages.

Bachelor of Technology (B.Tech) 1981 - 1985, in Mechanical Engineering from Jawaharlal Nehru Technological University, Kakinada, India.

Major Subjects: Applied Physics, Mathematics, Engineering Chemistry, Machine Tools, Hydraulics, Thermodynamics, Mechanics, Material Handling and Industrial Economics.

Basic Education: 10+2 (Years) of primary and secondary schooling in South India.

Courses/Congresses Attended (non-Technical)

Course/Congress	Organisation	Year
PMP Certification	Project Management Institute	2010-17
BCI Certification	Business Continuity Institute	2010
ICE Silver Certification	Novartis	2010
Networking for Account Managers	Wipro Technologies	2007
Account Management Advanced Training	Wipro Technologies	2007
ISPE Speaker on Outsourcing to India	ISPE	2006
Pharma Insights follow up (Mgmt training)	London Business School	2005
Roche Diploma in Finance	F. Hoffmann-La Roche	2004
Coaching for performance	London Business School	2003
Pharma Insights (Management training)	London Business School	2003
EyeforPharma (e-Marketing and CRM)	EyeforPharma	2002, 03
Advanced Leadership Training	F. Hoffmann-La Roche	2001
Basic Leadership Training	F. Hoffmann-La Roche	1999
Project Management for IT/IS Projects	MCE, Brussels	1997
Management Development Workshops	F. Hoffmann-La Roche	1995, 97
Computerised System Validation	F. Hoffmann-La Roche	1997
Summit-D System Delivery	F. Hoffmann-La Roche	1996
Software Estimation Methodologies	Tata Consultancy Services	1988
SSAD System Development Methodology	Tata Consultancy Services	1987